

525 Golden Gate Avenue, 13th Floor San Francisco, CA 94102 T 415.554.3155 F 415.554.3161 TTY 415.554.3488

January 30, 2019

Via Certified Mail- Return Receipt Requested and Via Email

Reservoir Community Partners, LLC c/o BHC Balboa Builders, LLC c/o Avalon Bay Communities, Inc. 455 Market Street, Suite 1650 San Francisco, CA 94105 Attn: Nathan Hong, Sr. Vice President Email to: nathan_hong@avalonbay.com

Reservoir Community Partners, LLC c/o AVB Balboa, LLC c/o BRIDGE Housing 600 California Street, Suite 900 San Francisco, CA 94108 Attention: Brad Wiblin, Vice President Email to: bwiblin@bridgehousing.com

Re: Balboa Reservoir Development - Exclusive Negotiating Agreement

- Commencement of Phase 2

Dear Mr. Hong and Mr. Wiblin:

This letter acknowledges that on April 4, 2018, Phase 2 commenced pursuant to the Exclusive Negotiation Agreement dated December 8, 2017 by and between the City and County of San Francisco, a municipal corporation acting by and through the San Francisco Public Utilities Commission, and Reservoir Community Partners, LLC, a Delaware limited liability company. Please sign below to indicate your agreement that Phase 2 commenced on April 4, 2018.

Sincerely,

Michael Carlin

Deputy General Manager

London N. Breed Mayor

Vince Courtney President

Ann Moller Caen Vice President

Francesca Vietor Commissioner

Anson Moran

Commissioner

Ike Kwon Commissioner

Harlan L. Kelly, Jr. General Manager



OUR MISSION: To provide our customers with high-quality, efficient and reliable water, power and sewer services in a manner that values environmental and community interests and sustains the resources entrusted to our care.

ACKNOWLEDGED AND AGREED:

RESERVOIR COMMUNITY PARTNERS, LLC, a Delaware limited liability company

By its Members:

BHC BALBOA BUILDERS, LLC, a California limited liability company

Date: 1/36/19

AVB BALBOA LLC, a Delaware limited liability company

By: AvalonBay Communities, Inc., a Maryland corporation, its sole member

Title: Senior Vice President

Date:

cc: Via Email

Michael Carlin, SFPUC
Rosanna Russell, SFPUC
Molly Petrick, SFPUC
Christopher Wong, SFPUC
Leigh Lutenski, OEWD
Elizabeth Dietrich, City Attorney's Office

<u>Via Certified Mail - Return Receipt Requested</u> and Via Email

Avalon Bay Communities, Inc. 671 N. Glebe Road, Suite 800 Arlington, VA 22203 Attention: Legal Department Email to: legal@avalonbay.com

Rebecca Hlebasko BRIDGE Housing SVP, General Counsel 600 California Street, Suite 900 San Francisco, CA 94108 Email to: Rhlebasko@bridgehousing.com

Farella Braun + Martel LLP 235 Montgomery Street, 17th Floor San Francisco, CA 94104 Attn: Charles J. Higley

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By its Members:	
BHC BALBOA BUILDERS, LLC,	AVB BALBOA LLC, a Delaware limited liability company
a California limited liability company	By: AvalonBay Communities, Inc., a Maryland corporation, its sole member
Bv:	
Name: Brad Wiblin	10
Title: Vice President	By: Moelly they
Date:	Name: Nathan Hong
	Title: Senior Vice President
	Date: 1/30/19

cc: Via Email

Michael Carlin, SFPUC Rosanna Russell, SFPUC Molly Petrick, SFPUC Christopher Wong, SFPUC Leigh Lutenski, OEWD Elizabeth Dietrich, City Attorney's Office

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